

File No.: E1259026/7(2)/PMFBY-WINDS/2023-MNCFC (125903)

Government of India

Ministry of Agriculture & Farmers' Welfare

Department of Agriculture, Cooperation & Farmers' Welfare

Mahalanobis National Crop Forecast Centre

Pusa Campus New Delhi-110012

Friday, 25th October 2023

Minutes of pre- bid meeting held on 20th October 2023 to reply the queries of agencies in respect of WINDS Expression of Intrest.

A virtual meeting held on 20th October 2023 to reply the queries of agencies in respect of WINDS Expression of Intrest under the Chairmanship of Dr. C.S. Murthy, Director MNCFC and Chairman of the WINDS committee. In the meeting around 30 participants from various agencies were participated, the query raised by few agencies are given in table below-

S.No.	Details of representative	Queries	Response/ Decision of the Committee
1.	Sh. Anuj Kumbhat, Ingen	The agency should have a minimum annual turnover of 10 Crores in three out of last five years, specifically related to similar activities. Should be " <i>minimum average turnover of 10 Crores in three out of last five years, specifically related to similar activities</i> ".	Committee agrees with suggested change in annual turnover
2.	Sh. Akhil Jain, Jio	The scope of EOI has various requirement like, Portal, Cloud platform, Weather infrastructure, it should have to allow Consortium/ Joint venture	The empanelled WIPS will be selected by the states for long time atleast for 5 years, any problem between consortium may lead the issues, further the dealing with too many stakeholders would be challenging hence consortium shall not be allowed.
3.	Ghanshyam Rathi, Mechatronic Systems Pune	Consortium or JVs should be allowed in terms of turnover and experince. Wheather telemetry equipment will be considered in total number of AWS/ARGs system.	Reply at point 2 may be refered. No, shall not be considered.
4.	Sh. Dipesh Saurabh, RMSI	Criteria " the bidder should have a proven experience of installation	No. Since volume of the work is very high

S.No.	Details of representative	Queries	Response/ Decision of the Committee
		and operations of more than 1000 AWS and/or ARGs cumulatively, in the last three out of five years” may be relaxed. The number may be reduced to 200-300 Telemetry rain gauges may also have considered along with AWS/ARG. Deadline of the bid may be extended for 15 days at least.	hence the selected agency should have such experince. Telemetry raingaues are not considered to decide eligibility Bid submission date extended up to 30th October 2023.
5.	Ajay Sharma, BIPPS System	Better if consortium is allowed.	Reply at point 2 may be refered.
6.	Krishna, NCML	In the EOI document it is mentioned that “Sensors shall be certified/calibrated by IMD or NABL accredited laboratories or equivalent” weather the certification document has to be submit at the time of bidding or at the time of installation.	This EOI is for emapnelment of WINDS implementation partner. This is first stage of procurement process. Certification document will be asked at the time of tendering and before instalation of network.
7	OBEL SYSTEMS PVT LTD	As per page no 6 we have to submit hardcopy before 27.10.2023 & softcopy during the scrutiny. But as per pg no 12 you want soft copy at the time of technical evaluation. So some confusion is there as we have to send both hard copy and soft copy at the time of bid submission...? Please clarify	<i>Agencies has to submit the bid in hardcopy before 30th October 2023 (extended date) & softcopy during the scrutiny.</i>
8	OBEL SYSTEMS PVT LTD	Annexure-A- Undertaking (XI) Format for this Acceptance letter is not given. Please clarify.	Use standard format and provide in agency’s letter head.
9	OBEL SYSTEMS PVT LTD	If the 2022-23 balance sheet will not be ready till the due date then kindly allow provisional balance sheets for FY 2022-23 to be submitted as a proof.	Accepted
10	OBEL SYSTEMS PVT LTD	Kindly extend the due date of tender submission for another next two weeks as festival holidays of	Bid submission date extended up to 30th October 2023.

S.No.	Details of representative	Queries	Response/ Decision of the Committee
		Dussehra & Navratri are there in our state.	
11.	Skymet Weather Services Private Limited	<p>Para in EOI document: The Applicant should be profitable in - previous 3 financial years (FY 20-21, 2021-22, 22-23).</p> <p>Seeking relaxation: The Applicant should be profitable in at least 2 of the previous 3 financial years (FY 20-21, 2021-22, 22-23).</p>	Accepted

Further, it has been decided to take additional queries of agencies, if any, through Email/letters till 21 Oct 2023 and the reply of same will be provided by 25. 10.2023.

Meeting ended with thanks to participants.

List of participants

1. Dr. C. S. Murthy, Director, MNCFC-**Chair**
2. Dr. K. S. Hosalikar, Scientist- G, Surface Instrumentation Division- IMD -**Member**
3. Abhishek Chakraborty, Sc. SG, NRSC (ISRO) - **Member**
4. Dr. Ananta Vashisth, Principal Scientist, Agricultural Physics IARI-**Member**
5. Dr. C. N. Prabhu, Bihar Mausam Sewa Kendra (BMSK) – **Member**
6. Dr. Hari Prakash, Director QCI- **Member**
7. Sh. Uday Deshmukh, Project Manager, NHM and Coordinator for e Governance, Maharashtra-**Member**
8. Shri. Sunil Kumar, Assistant Commissioner, DA&FW-**Member**
9. Dr. Sunil Kumar Dubey, Deputy Director, MNCFC-**Member Secretary**


(Dr. C.S. Murthy)

Chairman of the WINDS Committee