

Clarification regarding Empanelment of agencies for carrying yield estimation at Insurance Unit level under

Sr. No.	EOI reference Section/Clause/Page	Content of EOI requiring clarification	Queries / Clarification requested	Bidder	Committee's response
1	Para 3 - Point IV	The applicants shall submit an undertaking for Land border sharing as per the prescribed format. Any proposal not accompanied with the Land Border sharing certificate shall be rejected summarily. (refer OM No.F.7/10/2021-PPD dated 23.02.2023)	The clause says undertaking in prescribed format, which is not provided in the document. The same point mentions a certificate to be attached mandatorily. MNCFC to kindly clarify the para and provide a format for the undertaking.	Semantic	May be seen atbelow link- https://fulfilment.gem.gov.in/contract/slafds?fileDownloadPath=SLA_UPLOAD_PATH/2022/Jun/GEM_2022_B_2280436/CLM0010/ATC_e3b119d3-515b-4a97-909e-3254975098c2_1295934_BUY.docx
2	Para 3 - Point VII	All pages of the EOI should be duly signed by the authorized person(s) of the agencies. Any interlineations erases or overwriting shall be valid only if the person(s) signing the EOI authenticates them. The EOI should bear the rubber stamp of the applicant on each page. except.	The sentence is incomplete. Please clarify.	Semantic	"Except" is typo error.
3	Para 6.2 - Technical Criteria No.3	The Agency should have experience in implementing the technology-based yield estimation for at least 2 crops (covering at least 2 states), across the country.	The 'Documents Required' column mentions 'Report submitted to government or research paper published', as a documentary proof which is irrelevant and appears to be a typo. MNCFC to kindly clarify the documents required.	Semantic	EOI Document and YES-TECH manual are Self explanatory
4	Para 6.3, Point VII	Certificate by the agency to the effect that the agency is not blacklisted by any Govt. Organization/ DGS&D/ NCCF / PSU.	This certification is a part of Undertaking Letter (Annexure I). It is not clear whether a separate certificate is to be submitted and in which format.	Semantic	YES. Self declaration
5	Para 7	EMD/Bid Security - I. An Agency is required to deposit, along with its Bid, an interest free Bid Security/ EMD of Rs. 1,00, 000 refundable within 30 days after the empanelment of successful agencies as TIP.	Bid Security is to be submitted with the Bid, however, it is not mentioned in the Undertaking Letter (Annexure I). The undertaking letter (Annexure I) may be suitably modified.	Semantic	Bid security component may be added in Undertaking
6	Annexure I, Point XI	XI. Annexure K: Acceptance Letter on Company's letterhead which should be filled, signed, and stamped/certified properly.	Format / content for this Acceptance letter is not given. Please clarify.	Semantic	Use standard format
7	Para 6.2, Point 2	The capabilities to handle innovative technologies (Max. 20 Marks) (Detailed Methodology should be given showing the specific technology to be used)	It is not clear whether only experience in use of specific technologies is to be illustrated or a proposed methodology for use of a specific technology is to be given. Please clarify.	Semantic	The empanelment is for carrying out yield estimation at GP Level, as per YES-TECH Manual 2023. Kindly submit the proofs of your technical competency and experience regarding the same.
8	Para 9, Point I	Pre bid meeting	Date of holding pre bid meeting is not mentioned. It may please be announced on the website in advance.	Semantic	It is mentioned that the date of Pre-Bid Meeting, if required, shall be intimated 2 days in advance

9	Pre-Qualification Criteria, Sr. No. 11	The agency shall have a minimum annual turnover of 5 Crores in the last three years (i.e., FY 2020-21, 2021-22, 2022-23) specifically related to similar activities (crop mapping, crop health monitoring, crop yield modelling). Required: Audited balance sheet.	Kindly allow provisional balance sheets for FY 2022-23 to be submitted as a proof.	VassarLabs	Accepted
10	7. EMD/Bid Security	Regarding EMD	Please clarify whether the Start-up companies exempted from EMD.	VassarLabs	No
11	Deadline Extension		We request you to kindly extend the deadline by 2 weeks to enable a quality submission to be made.	VassarLabs	The last date has already been extended till 20/10/2023.
12	Point 6.1 (11)- Page No. 7	11. The agency shall have a minimum annual turnover of 5 Crores in the last three years (i.e. FY 2020-21, 2021-22, 2022-23) specifically related to similar activities (crop mapping, crop health monitoring, crop yield modelling).	The agency should have a minimum cumulative turnover of 2.5 Crores in the last three years (i.e. FY 2020-21, 2021-22, 2022-23) specifically related to similar activities / supply of satellite data (crop mapping, crop monitoring, crop acreage modelling, Crop Estimation).	EITS	Not allowed
13	Point No. 6.3 Page No. 10	VIII. The Agency should provide certificates and work orders of the past experience of similar activities. Copies of experience certificates/order for award of contract for related services with other Ministries/Departments/PSUs.	Copies of experience certificates/order for award of contract for related services with other Ministries/Departments/PSUs/ Private entities.	EITS	Accepted
14	Annexure I- Page No. 18	Annexure J: Copies of work contracts (of similar services) of minimum 5 Crores per annum, from Government/Autonomous bodies/PSU, Private entities for the last 3 years, including satisfactory performance certificate, if any.	Copies of work contracts (of similar services) of minimum 1 Crores per annum, from Government/Autonomous bodies/PSU, Private entities for the last 3 years, including satisfactory performance certificate, if any.	EITS	5 Crores Turnover - As per YES-TECH Manual 2023.

15	Point No11 of 6.1 Eligibility criteria for empanelment of TIP	The agency have a minimum annual turnover of 5 crores in the last three years (i.e. FY 2020-21, 2021-22, 2022-23) specifically related to similar activities (crop mapping, crop health monitoring, crop yield modelling)	<p>In this context, we refer to Clause number 5.1. Relaxation in Prior Turnover and Experience to Startups of Section I: Request for Expression of Interest (REOI), as outlined on page number 21 of the Model Tender Document for Procurement of Consultancy Services (provided as Annexure 2, for your reference) It states: -</p> <p>1. In this REOI process, under the policy of the Government (Rule 173 (i) of GFR 2017), the Procuring Entity reserves its right to relax the condition of prior turnover and prior experience for Startups (as defined by the Department for Promotion of Industry and Internal Trade) subject to meeting of quality & technical specifications. The quality and technical parameters shall not be diluted. The decision of the Procuring Entity in this regard shall be final.</p> <p>2. Consultants with Startup status can claim relaxation for prior turnover and experience mentioned in Section III by providing a valid 'Certificate of Recognition' issued by the Department for Promotion of Industry and Internal Trade (DPIIT), Ministry of Commerce & Industry, Govt. of India. Such relaxation shall be given only for the specific domain of goods/ services they are registered for.</p>	Cropalytics	Not allowed
16	Point 6.1 (11) - Page No. 7 11.	The agency shall have a minimum annual turnover of 5 Crores in the last three years (i.e. FY 2020-21, 2021-22, 2022-23) specifically related to similar activities (crop mapping, crop health monitoring, crop yield modelling).	Our Suggestion - The agency shall have a minimum cumulative turnover of 3 Crores in the last three years (i.e. FY 2020-21, 2021-22, 2022-23) specifically related to similar activities / supply of satellite data (crop mapping, crop health monitoring, crop yield modelling). Due to Pandemic Situation all over the globe, kindly revise cumulative turnover to 3 Crore	MICRONET SOLUTIONS	Not allowed
17	Point No. 6.3 Page No. 10 VIII.	The Agency should provide certificates and work orders of the past experience of similar activities. Copies of experience certificates/order for award of contract for related services with other Ministries/Departments/PSUs.	Our Suggestion- Copies of experience certificates/order for award of contract for related services with other Ministries/Departments/ Private /PSUs	MICRONET SOLUTIONS	Accepted
18	Annexure I- Page No. 18 Annexure J	Copies of work contracts (of similar services) of minimum 5 Crores per annum, from Government/Autonomous bodies/PSU, Private entities for the last 3 years, including satisfactory performance certificate, if any.	Our Suggestion - Copies of work contracts (of similar services) of minimum 1 Crores per annum, from Government/Autonomous bodies/PSU, Private entities for the last 3 years, including satisfactory performance certificate, if any. Due to Pandemic Situation all over the globe, kindly revise work contracts to minimum 1 Crore.	MICRONET SOLUTIONS	Not allowed
19	Point 6.1 (11)- Page No. 7 11.	The agency shall have a minimum annual turnover of 5 Crores in the last three years (i.e. FY 2020-21, 2021-22, 2022-23) specifically related to similar activities (crop mapping, crop health monitoring, crop yield modelling)	Request to consider a minimum cumulative turnover of 2 Crores in the last three years (i.e. FY 2020-21, 2021-22, 2022-23) for Start-up	Micronet Spacetech LLP	Not allowed

20	Annexure I- Page No. 18 Annexure J:	Copies of work contracts (of similar services) of minimum 5 Crores per annum, from Government/Autonomous bodies/PSU, Private entities for the last 3 years, including satisfactory performance certificate, if any.	Request for relaxation of 25 Lakhs for work contracts for Start-up organizations per annum, from Government/Autonomous bodies/PSU, Private entities	Micronet Spacetech LLP	Not allowed
21	Point No. 6.3 Page No. 10 VIII.	The Agency should provide certificates and work orders of the past experience of similar activities. Copies of experience certificates/order for award of contract for related services with other Ministries/Departments/PSUs.	Request for relaxation this point for Start-up organization.	Micronet Spacetech LLP	Not allowed
22	Page 7 Table: Marking Criteria for Technical Evaluation S.No. 1	Experience of the Company in similar work (as defined in YES-TECH manual) (Max. 30 marks)	Kindly provide exemption on work experience for DIPP recognised Start-Up firms	Remosens Innovations Metlab LLP	Not allowed
23	Page 5: 6.1 Eligibility Criteria for Empanelment as TIP	This EOI is for sole bidder, consortium will not be considered.	Many of the agencies may be capable of providing services as per the YESTECH guidelines but may not be possessing own UAV and its corresponding data processing systems so requesting to kindly allow JV/consortium option.	Remosens Innovations Metlab LLP	Not allowed
24	Page 6: 6.1 Eligibility Criteria for Empanelment as TIP S.No. 2	The agencies must be having proper human resources i.e., Lead Experts, Remote Sensing Experts, GIS Experts, Statistics Experts, Agriculture Experts, Data Science & Modelers, and Software Developers on their pay rolls, minimum of 10 experts, for which documentary proof needs to be submitted. They must have adequate ground staff/resources to capture the ground level observations Ground truth, Crop Photographs, and Crop Cutting Experiments, crop loss surveys etc., within the stipulated time periods. Any false information may lead to immediate de-empanelment forfeiting of the remaining dues if any.	Here it has been asked for availability of minimum 10 experts, whereas it has been asked for CVs and details of 5 Technical personnel in Table: Marking Criteria for Technical Evaluation, S. No. 4. Kindly clarify how many CVs & other required details of experts are required for respective categories as mentioned below - 1. Geospatial technology in Agriculture 2. Data Science Expert 3. IT Expert 4. Agriculture Expert 5. GIS Developer	Remosens Innovations Metlab LLP	There may be more than one expert in each categories, making the total number to 10.
25	Page 2: NOTICE INVITING EOI	EOI submission last date and time 06 October 2023, 23:59 Hrs	Kindly provide extension of 7 days for the submission of EOI	Remosens Innovations Metlab LLP	The last date has already been extended till 20/10/2023.
26	6.2 Table: Marking Criteria for Technical Evaluation S. No. 3	S. No. 3: Technical facility available with the Agency to handle the analysis for at least 100 districts in a season: Documentary proofReport submitted to Government / Private/PSUs. Research paper published in peer review journal	Generally, these things (computer lab facilities / Software / Dashboard creation capability /AI / ML tools / Storage facilities / Mobile App / Modelling tools) are not explicitly mentioned in reports submitted to Governments/Private/PSUs; instead, they focus on outputs and methodologies. Our submission, as documentary proof kindly consider from following list: • Purchase invoice of machines/GIS software / • Cloud Storage agreement with cloud partners/Storage Device invoices/ • Mobile app links/screenshots/ • Links to dashboards created for government projects/ • Undertaking on company letter head	Skymet	Accepted

27	General	Software Platforms	Kindly specify which softwares and tools to be used. Also the software platform to be used is COTS or Open source. If application developed on COTS product, then Pwc understand during delivery department will procure the software perpetual license also.	Pricewaterhouse Coopers Private Limited	Any Software Platform May be used for implementing the Models under YES-TECH.
28	General	Data Type & Data Source	Please provide details on Required data format and type & Also PwC understand Data will be provided by department	Pricewaterhouse Coopers Private Limited	As in the EoI Document and in YES-TECH Manual 2023
29	4	Scope of Work	Plesae provide some more details on advance technology to be used	Pricewaterhouse Coopers Private Limited	As in the EoI Document and in YES-TECH Manual 2023
30	4	Scope of Work	Whether we need to develop any tools or web platforms?	Pricewaterhouse Coopers Private Limited	As in the EoI Document and in YES-TECH Manual 2023
31	6.2	4) 3 marks each for theme experts in RS&GIS/Agriculture/Data Analytics/IT/ Statistics/Mathematics (having experience in relevant field for more than 3 years)	Please suggest whether all team member have more than 3 years of experience. Please confirm	Pricewaterhouse Coopers Private Limited	As in the EoI Document and in YES-TECH Manual 2023
32	6.2	3) Software (02) for Image Processing &GIS for satellite & UAV data processing:	Plesae suggest whether any particular software we have to show our experience. Please suggest	Pricewaterhouse Coopers Private Limited	YES-TECH Manual 2023 mey be reffered
33	6.2	1) a) crop yield estimation using at least one of the models suggested under YES-Tech	PwC understand the model mentioned in the tech manual need to be built. Please confirm	Pricewaterhouse Coopers Private Limited	YES-TECH Manual 2023 mey be reffered
34	6.2	b) crop loss assessment, using satellite/ UAV data	Please provide Sensor/resolution details.	Pricewaterhouse Coopers Private Limited	As in the EoI Document and in YES-TECH Manual 2023
35	6.1	2.The agencies must be having proper human resources i.e., Lead Experts, Remote Sensing Experts, GIS Experts, Statistics Experts, Agriculture Experts, Data Science & Modelers, and Software Developers on their pay rolls, minimum of 10 experts, for which documentary proof needs to be submitted. They must have adequate ground staff/ resources to capture the ground level observations Ground truth, Crop Photographs, and Crop Cutting Experiments, crop loss surveys etc., within the stipulated time periods. Any false information may lead to immediate de-empanelment forfeiting of the remaining dues if any.	PwC understand all acitivities related to survey will be falicitated by department. Please confirm	Pricewaterhouse Coopers Private Limited	Surveys form Ground Truth and CCEs shall be conducted by the Agencies. As in the EoI Document and in YES-TECH Manual 2023

36	General	Final output deliverables	Need very specific format details	Pricewaterhouse Coopers Private Limited	As in the EoI Document and in YES-TECH Manual 2023
37	6.1	5) Agency should have adequate experience in using modern tools like Artificial Intelligence, Machine Learning, Deep learning, Crop simulation Modelling, Decision Support Systems, moderate to high-resolution data from satellites & UAVs, etc. and their approach has been tested/used by the State/insurance companies/central government agencies/PSUs etc.	PwC understand the experience using one of technology mentioned here for other sector like - Road, Logistics, Water Development will be considerable. Please confirm	Pricewaterhouse Coopers Private Limited	In similar activities related to crop yield estimation. Details in YES-Tech Manual 2023
38	6.1	9)They must have in-house remote sensing and data processing capability (well-equipped lab).	PwC understand the inhouse remote sensing and data processing capabilities using open source/COTS platform will be considered. Please confirm	Pricewaterhouse Coopers Private Limited	As in the EoI Document and in YES-TECH Manual 2023
39	6.5.2(Yes tech manual)	A web interface may also be developed for online hosting of datasets and reports which may be made available to all the stakeholders implementing YES-TECH for scrutiny.	Which Platform can be used	Pricewaterhouse Coopers Private Limited	As in the EoI Document and in YES-TECH Manual 2023
40	6.5.2(Yes tech manual)	A web interface may also be developed for online hosting of datasets and reports which may be made available to all the stakeholders implementing YES-TECH for scrutiny.	Please suggest number of concurrent editable user of web application	Pricewaterhouse Coopers Private Limited	As in the EoI Document and in YES-TECH Manual 2024
41	6.5.1(Yes tech manual)	TIPs will submit the yield estimation reports for evaluation by MITR, States/UTs and ICs at pre-defined intervals. both in Offline and Online modes. Email will be accepted as mode of delivery of the phase-wise reports and the date and time of the email will be construed as the date and time of the submission of the report.	Please provide some details	Pricewaterhouse Coopers Private Limited	Details in relevant sections of the YES-TECH Manual 2023.
42	5.4(Yes tech manual)	Usage of CCE-Agri App	Need further clarification	Pricewaterhouse Coopers Private Limited	Details in relevant sections of the YES-TECH Manual 2023.

43	5.1.1(Yes tech manual)	It is mandatory to implement these models as per the manual for the current and past years from 2017 onwards. Model implementation for past years ensures consistency in the model performance as well as outputs and builds confidence among the implementing stakeholders.	Interval period of study (Annual/other period structure ?)	Pricewaterhouse Coopers Private Limited	Details in relevant sections of the YES-TECH Manual 2023.
44	4.3.1.1(Yes tech manual)	Crop growth models simulate the plant processes to estimate various bio-physical parameters and final crop yield. These models need intensive parameterization starting from genetic coefficients of crop variety under cultivation, crop sowing time, crop management practices - fertilizer applications, irrigation supplies, pest/disease occurrence, etc. These are highly reliable point-based or location-specific models due to the availability of input parameters in experimental plots.	Preferred month for the study followed by second preference.	Pricewaterhouse Coopers Private Limited	Details in relevant sections of the YES-TECH Manual 2023. Refer Appendix 1 (CMM - 1)
45	5.1.3(Yes tech manual)	Running the Yield Models on the historical datasets, including remote sensing Images, Weather & Soil parameters, and CCE Yield datasets will help to better fine tune the models, resulting in robust modelling framework and will set a baseline for future improvements.	Need details on Scope of running yeild model on historical dataset.	Pricewaterhouse Coopers Private Limited	Details in relevant sections of the YES-TECH Manual 2023.
46	General	Scope of Work	Please provide the AOI	Pricewaterhouse Coopers Private Limited	AOI is as per the area allotted to the TIPs for Implementing YES-TECH.
47	General	JV/Consortium	As per Yes-Tech Manual 2023, JV/Consortium is allowed. But in this EOI it is not there. So request to consider the JV/Consortium as YES-TECH guideline. Please confirm	Pricewaterhouse Coopers Private Limited	As in the EoI Document
48	General	Bid Submission Date	We are requesting to extend the bid submission date for another 15 Working days. Please suggest	Pricewaterhouse Coopers Private Limited	The last date has already been extended till 20/10/2023.
49	point no 11 (page 3)	"The agency shall have a minimum annual turnover of 5 Crores in the last three years (i.e. FY 2020-21, 2021-22, 2022-23) specifically related to similar activities (crop mapping, crop health monitoring, crop yield modelling)."	as it may not possible for Startup to attain minimum annual turnover of 5 Crores, so requesting you to reduce/rethink on this entry criteria	Amazing Aerial Solutions Pvt Ltd. Pune	As in the EoI Document

50		This EOI is for sole bidder, consortium will not be considered	<p>IIT Ropar has an ongoing MoU with one Indian partner and one Foreign partner who have similar expertise so can we apply the bid jointly? Although IIT Ropar has all the required experience, but managing the large volume of field work alone from IIT Roapr or to say any government organization will not be possible. We can not hire manpower in advance to execute any project as the private agencies. If possible and if the committee wants more technical bids kindly allow the government organizations to bid in a consortium. This will not only bring more experience for the project but also newer perspectives. In our case, our Indian partner has manpower in the field and has several agricultural experts in the team. The foreign partner is a well-established crop insurance company which uses digital data to plan for the insurance just as required in this case. Also, they have a presence in multiple countries.</p> <p>One good option can be that in such cases (where consortiums are allowed), complete responsibility can be put to IIT Ropar or any other government agency that applies in a consortium</p>	IIT Ropar	As in the EoI Document
51		Bid Money: As per the terms a security of Rs 1 Lakh is asked as bid money	IIT or any government organization cannot pay this so how we are supposed to fill the bid? Will the government organizations will be allowed to fill the bid without the bid security money?	IIT Ropar	Exempted for Govt agencies
52	Sec8on 6.1 of the EOI), specifically to clause 11:	“The agency shall have a minimum annual turnover of 5 Crores in the last three years (i.e. FY 2020-21, 2021-22, 2022-23) specifically related to similar acEviEes (crop mapping, crop health monitoring, crop yield modelling).”	We wish to inform that we meet 10 out of 11 eligibility criteria men8oned in the sec8on 6.1. We have the required technical manpower on payrolls of the company and have also executed similar projects in the past. We also have adequate experience in using modern tools like Ar8ficial Intelligence, Machine Learning, Deep learning, Crop simula8on Modelling, Decision Support Systems, moderate to high-resolu8on data from satellites & UAVs, etc. as required in the EOI document. However, we do not meet the eligibility criteria clause 11 referred above. Agribazaar is engaged in offering Digital Agriculture Services and Tech-enabled services in Agri sector since 2017 and have average turnover of more than Rs. 15 crore for last three financial years. However, the revenues earned from the crop mapping, crop health monitoring, crop yield modelling are negligible as all the projects were executed on pro bono basis or as pilot projects.	AgriBazar	As in the EoI Document
53		1. Can Group's / holding company's turnover be considered for the purpose of qualification criteria? (point 11 of 6.1)		Absolute	Similar activities to crop yield estimation. As in the EoI Document and in YES-TECH Manual 2023
54		2. Can the tender be filled as a consortium? If yes, will qualification conditions be applicable on the combined consortium or each member of the consortium independently		Absolute	No

55		3. Can we consider work done (PO/work order, etc) in FY 23-24 purpose also for the qualification conditions? (point 1 of 6.2; VIII of 6.3)		Absolute	Work completed shall be considered.
56		4. Is CV and PF/salary slip required only of the experts or is also required for the ground staff? Also how many months PF details are required and also which details are required to be submitted regarding the employee's PF ? (point 2 of 6.1)		Absolute	Experts
57		5. Is the qualification and experience required for each manpower or only for the ground staff? (point 2 of 6.1)		Absolute	As in the EoI Document
58		6. Is there a format for undertaking to be submitted ? (point 2 of 6.1)		Absolute	Follow the standard format
59		7. Is experience of ground staff mandatory to be provided ? (point 2 of 6.1)		Absolute	As in the EoI Document
60		8. The Land Border sharing certificate undertaking is applicable for which agencies, i.e, is it also applicable for agencies registered in India? Also, if not applicable, is an undertaking required stating that such certificate is not applicable to us since we are registered in India (point IV of 3)		Absolute	Format is available here https://fulfilment.gem.gov.in/contract/slafds?fileDownloadPath=SLA_UPLOAD_PATH/2022/Jun/GEM_2022_B_2280436/CLM0010/ATC_e3b119d3-515b-4a97-909e-3254975098c2_1295934_BUY.docx
61		9. Kindly provide format for land border sharing certificate undertaking, if any (for both the above case scenarios, i.e, if undertaking applicable and not applicable) (point IV of 3)		Absolute	
62	6.1. Eligibility criteria (S.No.-2):-	The agency must have proper human resources on their pay rolls, minimum of 10 experts, for which documentary proof needs to be submitted. As a documentary proof required CV and PF/Salary Slip.	On this point, we want to ask, whether some contractual staff/Consultants can work?		on their pay rolls
63	6.1. Eligibility criteria (S.No.-3 & 4):-	S. No. 3:- The agency should have experience in implementing the technology-based yield estimation for at least 2 crops S.No. 4:- Agency should have experience in yield estimation at sub district level or smaller using remote sensing and other datasets with proven accuracy and results	Experience in only implementing the technology-based yield estimation is mandatory or can be shown experience in estimation of acreage using technology also. ü It will be better, if allow to use experience in implementing the technology-based yield or acreage estimation	Indian Agribusiness Systems Ltd	Not allowed

64	6.1. Eligibility criteria (S.No. 8):	Agency should have the experience to carry out the crop mapping, crop health monitoring, crop geospatial data for the crops notified in the scheme by the state like paddy, wheat, cotton, soybean and mustard etc in at least 20 districts cumulatively, distributed across different agro-climatic zones in the previously five years.	Supporting documents (work order/reports) required to show experiences under this section are not mentioned	Indian Agribusiness Systems Ltd	WORK ORDERS, WORK COMPLETION REPORT
65	6.1. Eligibility criteria (S.No. 8):	The agency shall have a minimum annual turnover of 5 crores in the last three years (i.e. FY 2020-21, 2021-22, 2022-23) specifically related to similar activities (crop mapping, crop health monitoring, crop yield modelling)	Is it the average of last three years or in any of the last three years? Also include similar activities like loss assessment, crop surveys, CCEs etc	Indian Agribusiness Systems Ltd	Turnover is NOT the average of last three years.
66	EOI submission date is 6 th October, 2023	In the EOI document, mode of submission is given online at ncfc@gov.in and through hard copy submitted at the given address in the EOI. On this point, we want to ask that:- 1. Do we have to submit EOI proposal through mail and hard copy both in the same days or we can submit the hard copy of the proposal next day (7th October) also. 2. For the online submission, we will submit the proposal through mail (ncfc@gov.in) or there is any link /portal on which we have to upload it.		Indian Agribusiness Systems Ltd	Complete praposal of Hardcopy is to be submitted on To, The Director MNCFC, YES-TECH Secretariat , Mahalanobis National Crop Forecast Centre, Sahyadri Ave, Near Krishi Vistar Sadan, Pusa, New Delhi - 110012 Soft copy of the praposal may be sent at email given in EOI document.
67	Eligibility criteria	This EOI is for sole bidder, consortium will not be considered.	We kindly request permission for the consortium to handle the survey, data gethering, and utilize their extensive experience at the local state level. This will greatly enhance the project's execution.	BayWa AG	Not Accepted
68	This work is open to all technical Agencies, which include government, private, international, and autonomous organizations. However, International Agencies should have technical unit in India with adequate capacity to work in field level.	The cloud service provided should be MeitY empaneled	We are a century-old agricultural conglomerate with significant expertise in the requested technology. As we expand our services into India and navigate the registration process, we kindly request acceptance of the Letter of Undertaking to fulfill the registration requirements for our company in India.	BayWa AG	As in the EoI Document and in YES-TECH Manual 2023

69	The Agency will have an option to provide Bid Security / EMD in the form of NEFT/RTGS/IMPS or demand draft or insurance surety bond or bank guarantee from any Nationalized Bank / Any Schedule commercial Bank in India	EMD from any nationalized bank / Any Scheduled commercial Bank in India	We are yet to create legal entity in India. Bank accounts in India along with rest of the formalities will follow, meanwhile can we provide online money transfer from our German bank accounts, alternatively from any private bank account of our Indian employees.	BayWa AG	As in the EoI Document and in YES-TECH Manual 2023
70	Roles and responsibilities of Technology Implementation Partners (TIPs) shall be as defined in section 3.5 of YES-TECH Manual 2023 as amended from time to time, for more detail	Usage of open source models	We are using own models (Digital Twins) for satellite data analysis, crop modelling and data assimilation. This is our USP. Using open-source models would diminish the differentiation and quality of Vista's services.	BayWa AG	For Scope of work, YES-TECH Manual 2023 may be refred.
71	In Annexure 1 Page 19, sub section D,	Annexure H: Solvency Certificate – Any specific format of the certificate?		InGreens	Use standard format
72	Annexure K:	Acceptance Letter on Company's letterhead which should be filled, signed, and stamped/certified properly. – Format for the acceptance letter?		InGreens	Use standard format
73		What will be mode of submission of the tender? Through Email or physical submission through courier/post?		InGreens	Complete praposal of Hardcopy is to be submitted on To, The Director MNCFC, YES-TECH Secretariat , Mahalanobis National Crop Forecast Centre, Sahyadri Ave, Near Krishi Vistar Sadan, Pusa, Pusa, New Delhi - 110012 Soft copy of the praposal may be sent at email given in EOI document.
74		Is there any relaxation in EMD for the MSE's?		InGreens	No
75	6/Page-6 6.1.5	Agency should have adequate experience in using modern tools like Artificial Intelligence, Machine Learning, Deep learning, Crop simulation Modelling, Decision Support Systems, moderate to high-resolution data from satellites & UAVs, etc. and their approach has been tested/used by the State/insurance companies/central government agencies/PSUs etc.	Kindly clarify the document proof required	JK RISK	EOI Document and YES-TECH manual are Self explanatory

76	6/Page-7 6.1.10	The agency must have the in-house capability of Crop Yield Estimation using Technology as specified in YES-TECH manual.	Please clarify	JK RISK	EOI Document and YES-TECH manual are Self explanatory
77	6/Page-7 6.1.11	The agency shall have a minimum annual turnover of 5 Crores in the last three years (i.e. FY 2020-21, 2021-22, 2022-23) specifically related to similar activities (crop mapping, crop health monitoring, crop yield modelling).	We here by request you to please consider PMFBY(CCE) activities for this as well	JK RISK	Not Accepted
78	6/Page -7 6.2.1	Experience of the Company in similar work (Max. 30 marks) (Documentary proofs to be submitted)	Number of districts may be reduced to one or two. MSME may at least be given this exemption	JK RISK	Follow the EoI Document and in YES-TECH Manual 2023
79	6/Page-8 6.2.2	The capabilities to handle innovative technologies (Max. 20 Marks) (Detailed methodology should be given showing the specific technology to be used) Scientific documentary proof needs to be submitted.	Not clear what evidence to be provided/Any one of the yield model experience should suffice. Or MSME may at least be given this exemption	JK RISK	No exemption, follow EoI Document and in YES-TECH Manual 2023
80	Page No 2 Cover page	The EOI can be uploaded online on www.ncfc.gov.in and copies can be sent through mail to ncfc@gov.in	Please provide the link/URL to upload EOI proposal on www.ncfc.gov.in	*LeadsConnect Services Pvt Ltd	Complete praposal is to be submitted on To, The Director MNCFC, YES-TECH Secretariat , Mahalanobis National Crop Forecast Centre, Sahyadri Ave, Near Krishi Vistar Sadan, Pusa, Pusa, New Delhi - 110012 Soft copy of the praposal may be sent at email given in EOI document.
81	Page No 20-25 Non Discloser Agreement (NDA)	THIS AGREEMENT is entered into on this ___ Day of _____ 2023, Between: _____ (Hereinafter referred to as Receiving Party/_____”) whose expression shall include its nominees, permitted assigns and legal representatives on the first part AND _____ (Hereinafter referred to as Disclosing Party/_____”) whose expression shall include its nominees, permitted assigns and legal representatives on the second part WHEREAS _____ (hereinafter referred to as “the Work”).	In this section, we undersand that “Mahalanobis National Crop Forecast Centre” will be disclosing party. Kindly confirm our understanding.	*LeadsConnect Services Pvt Ltd	YES-TECH Secretariat, Mahalanobis National Crop Forecast Centre.

82	Page No 4 Section - V	The complete proposals shall be submitted online at nefc@gov.in and through hard copy submitted at Chairman of the YES-TECH committee, YES-TECH Secretariat Mahalanobis National Crop Forecast Centre Ministry of Agriculture & Farmers' Welfare Department of Agriculture & Farmers' Welfare Near Krishi Vistar Sadan, Pusa Campus, New Delhi-110012	We seek clarification regarding fact that All undertaking/letters will be in favour of To, The Director MNCFC or Chairman of the YES-TECH committee, YES-TECH Secretariat , Mahalanobis National Crop Forecast Centre, Sahyadri Ave, Near Krishi Vistar Sadan, Pusa, Pusa, New Delhi - 110012 • It is mentioned that proposal should be submitted in Hardcopy also. We suggest that can Hardcopy submission be Avoided.	'LeadsConnect Services Pvt Ltd	Complete praposal in hardcopy is to be submitted on- To, The Director MNCFC, YES-TECH Secretariat , Mahalanobis National Crop Forecast Centre, Sahyadri Ave, Near Krishi Vistar Sadan, Pusa, Pusa, New Delhi - 110012 Soft copy of the praposal may be sent at email given in EOI document.
1		I came across "Empanelment of agencies for carrying yield estimation at Insurance Unit level under "Yield Estimation System based on Technology (YES-TECH)" of Pradhan Mantri Fasal Bima Yojana" tender and found that we could contribute in the said project. However, we are short of all criteria.		AgroCast Analytics Pvt. Ltd.	Criteria given in EoI Document shall be followed
84	Para - 6: 6.1: Sr.no- 11 -	Rather than putting 5 Crore turnover from related services, can we provide the company overall turnover from other agriculture activities. Our Remote Sensing team is a support function in Dehaat and revenue is included in their overall business by verticals. Please consider our request.		Dehaat	"No"
85	Para- 3: IV-	Land border undertaking: Do Indian companies will have to submit this undertaking?		Dehaat	YES. Format is available here https://fulfilment.gem.gov.in/contract/slafds?fileDownloadPath=SLA_UPLOAD_PATH/2022/Jun/GEM_2022_B_2280436/CLM0010/ATC_e3b119d3-515b-4a97-909e-3254975098c2_1295934_BUY.docx
86		request you to kindly grant us extension of 8-10 working days for submitting our response		Gsuite Ahom technology	The last date has already been extended till 20/10/2023.